



# Certified Fluid Power

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IMPROVING RELIABILITY

RELIABILITY

Train-the-Trainer

Step Progression

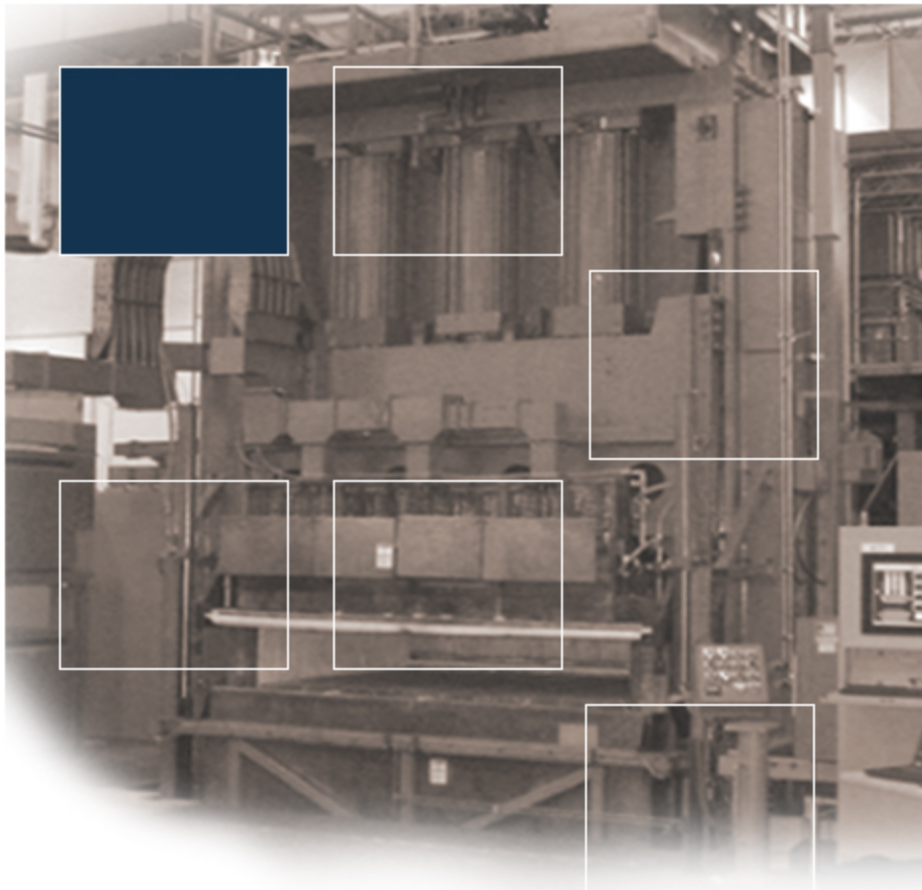
INDUSTRY TRAINING

E-Learning

Intellischematics



## WHO WE ARE...



➤ CFP is a fluid power and motion control engineering, training, and consulting company

➤ A team of engineers, multi-media personnel, subject matter experts, and technical writers

➤ Began organizing in the late 90's

➤ Based in the Salt Lake City, Utah area



## INDUSTRIES WE SERVE...



- Mining
  - Food Processing
  - Manufacturing
  - Steel
  - Automotive/Transportation
  - Energy
  - Entertainment
  - Paper/Pulp
  - Forestry
  - Municipalities
- Among others...



## SOME OF OUR CUSTOMERS....



- BF Goodrich
- Boeing
- Bobcat
- Caterpillar
- Coca-Cola
- ConAgra
- Dell
- Ditch Witch
- Disney
- Ford
- GE
- General Mills
- Genie
- Halliburton
- Komatsu
- Nucor
- Rio Tinto
- Rockwell
- Rubbermaid
- Union Pacific
- Volvo
- Weyerhaeuser



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## CUSTOMERS IN THE MINING COMMUNITY...

- Andalex Resources
- AngloGold Ashanti
- BHP
- Consol Energy
- Newmont Gold Corp.
- Pacificorp
- Peabody Energy
- PhelpsDodge
- Quadra Mining Co.
- Rio Tinto - KUC
- Rio Tinto Energy America
- Stillwater Mining Co.
- Trapper Mining Co.

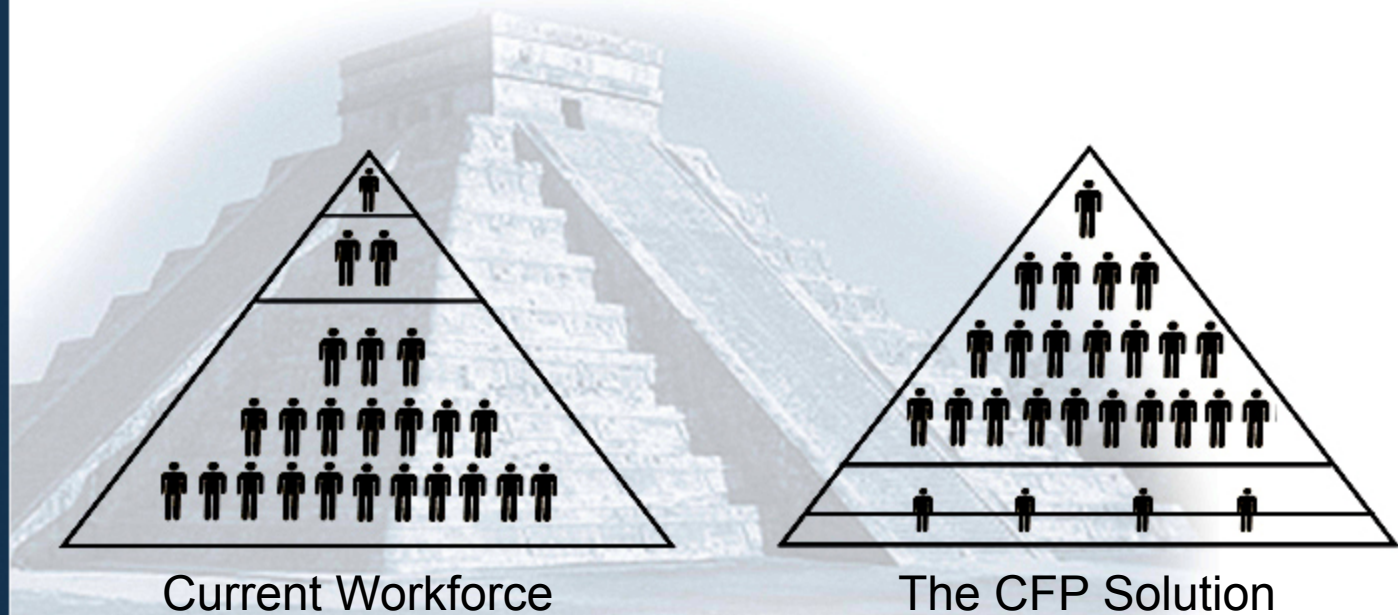




## WORKFORCE CHALLENGES, AND THE CFP SOLUTION...

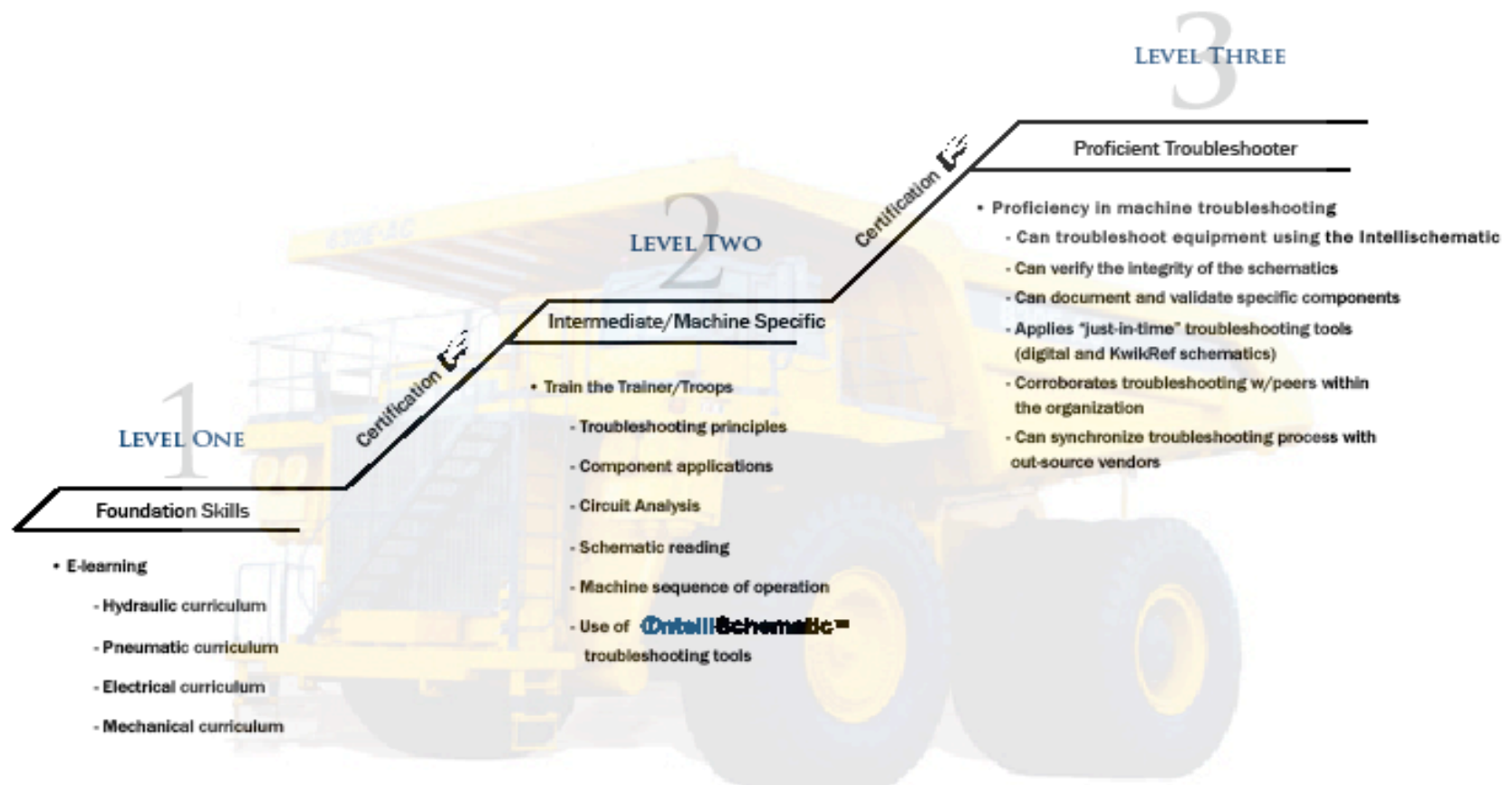
### Challenges:

- Retiring employees
  - Baby boomer's
- Few qualified technicians entering the field
  - "Farm kids" extinct
  - Gen X'ers and the "Information Age"
- Lack of quality planning
  - No implementation of a step progression plan
  - Nobody to "train the troops"
  - No measurable R.O.I.





## MOTION CONTROL TECHNOLOGY -STEP PROGRESSION PROGRAM



• EACH LEVEL ASSESSMENT IS TRACKED THROUGH OUR ON-LINE LEARNING MANAGEMENT SYSTEM



# Demo...